

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Heartland Dental Care Inc.

Effingham

I. Development Assistance Agreements Awarded in 2012

	Assistance Amount	Agreement Number
EDGE Tax Credit	524,354.00	12 ZCA730

II. Organization/Project Site Information

Chief Officer or authorized designee	Jonathan Brumleve
Title	Controller
Address	1200 Network Centre Drive
	Effingham, IL 62401
	USA
Phone	217-540-5181
E-mail	jbrumleve@heartland.com
Standard Industrial Classification Number (SIC#)	8742
North American Industry Classification System (NAICS)	541611

III. Did the recipient's use of the State Funding reduce employment at any other site in Illinois? No

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IV. Job Creation and Retention Data

Program Type EDGE Tax Credit
Agreement Number 12 ZCA730
Assistance Amount 524,354.00

Report Header Definitions	
Wages	Average Annual Salary by Classifications
Full-Time	Permanent Full-Time
+/-	Gain or (Loss)

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Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Executive Team	204050.00	7	7	0	0
Accounting	47850.00	19	19	0	0
Accounts Payable	30200.00	11	11	0	0
Acquisition/Integration Team	67200.00	4	4	0	0
Administrative Assistant	27000.00	5	5	0	0
Affiliation Team	73200.00	2	2	0	0
Client Administrator	43000.00	15	15	0	0
Client Services	28150.00	21	21	0	0
Consulting	68000.00	1	1	0	0
Education Department	49600.00	10	10	0	0
Facility	42600.00	2	2	0	0
Human Resources	48000.00	6	6	0	0
IT	41000.00	22	22	0	0
Marketing	42000.00	18	18	0	0
Payroll	37100.00	9	9	0	0
Pilot	75650.00	4	4	0	0
Recruiting	49000.00	5	5	0	0
Supplies	36000.00	6	6	0	0
Call Center	25200.00	20	20	0	0
Finance	35000.00	6	6	0	0
Accounts Receivable	0.00	0	0	0	0
Legal	0.00	0	0	0	0
Development	0.00	0	0	0	0
Coaching	0.00	0	0	0	0
Strategic Initiatives	0.00	0	0	0	0
Totals:		193	193	0	0

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Number of Employees As of the Date of the Report (12/31/2015)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
Executive Team	190595.00	13	13	6	0	0	0	0
Accounting	46339.00	47	47	28	0	0	0	0
Accounts Payable	31164.00	26	26	15	0	0	0	0
Acquisition/Integration Team	55731.00	10	10	6	0	0	0	0
Administrative Assistant	29220.00	14	14	9	0	0	0	0
Affiliation Team	51271.00	16	16	14	0	0	0	0
Client Administrator	37693.00	44	44	29	0	0	0	0
Client Services	32321.00	34	34	13	0	0	0	0
Consulting	0.00	0	0	-1	0	0	0	0
Education Department	44016.00	26	26	16	0	0	0	0
Facility	32288.00	2	2	0	0	0	0	0
Human Resources	53659.00	11	11	5	0	0	0	0
IT	46705.00	68	68	46	0	0	0	0
Marketing	42997.00	46	46	28	0	0	0	0
Payroll	33796.00	22	22	13	0	0	0	0
Pilot	111292.00	3	3	-1	0	0	0	0
Recruiting	42828.00	13	13	8	0	0	0	0
Supplies	33079.00	11	11	5	0	0	0	0
Call Center	26424.00	184	184	164	0	0	0	0
Finance	41962.00	3	3	-3	0	0	0	0
Accounts Receivable	28987.00	15	15	15	0	0	0	0
Legal	43758.00	6	6	6	0	0	0	0
Development	47768.00	22	22	22	0	0	0	0
Coaching	75076.00	2	2	2	0	0	0	0
Strategic Initiatives	48250.00	2	2	2	0	0	0	0
Totals:		640	640	447	0	0	0	0

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Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Accounting	48100.00	8	8	0	0
Accounts Payable	32700.00	3	3	0	0
Administrative Assistant	28500.00	1	1	0	0
Client Administrator	46400.00	7	7	0	0
Client Services/Account Specialist/R&D	31000.00	10	10	0	0
Education Department	54000.00	5	5	0	0
Human Resources	50500.00	1	1	0	0
IT	44500.00	8	8	0	0
Marketing	44100.00	1	1	0	0
Payroll	40000.00	4	4	0	0
Supplies	27500.00	1	1	0	0
Call Center	26500.00	16	16	0	0
Finance	39000.00	15	15	0	0
Totals:		80	80	0	0

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Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Executive Team	215000.00	7	7	0	0
Accounting	48100.00	19	19	0	0
Accounts Payable	32700.00	11	11	0	0
Acquisition	67200.00	4	4	0	0
Administrative Assistant	28500.00	5	5	0	0
Affiliation Team	73200.00	2	2	0	0
Client Administrator	46400.00	15	15	0	0
Client Services/Account Specialist/R&D	31000.00	21	21	0	0
Consulting	68000.00	1	1	0	0
Education Department	54000.00	10	10	0	0
Facility	42600.00	2	2	0	0
Human Resources	50500.00	6	6	0	0
IT	44500.00	22	22	0	0
Marketing	44100.00	18	18	0	0
Payroll	40000.00	9	9	0	0
Pilot	75650.00	4	4	0	0
Recruiting	49000.00	5	5	0	0
Supplies	27500.00	6	6	0	0
Call Center	26500.00	20	20	0	0
Finance	39000.00	6	6	0	0
Totals:		193	193	0	0

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2015

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
NONE		0	\$0.00	\$0.00
Totals:		0		\$0.00

Job Creation Data Explanatory Notes

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If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

The company has been experiencing extremely high growth which has contributed to a high number of new employees.

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I, Jonathan Brumleve, as the chief officer or authorized designee of the recipient, verify that the information in the progress report contains no knowing misrepresentation of material facts upon which eligibility for development assistance is based. I further certify that, to the best of my knowledge, the recipient is in compliance with the development assistance agreement(s) between, or on behalf of, the recipient and the Illinois Department of Commerce and Economic Opportunity and/or the Illinois Department of Transportation and/or the office of the Illinois State Treasurer

Signature on File

Signature

5/13/2016

Date

Controller

Title