

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

I. Development Assistance Agreements Awarded in 2013

	Assistance Amount	Agreement Number
Enterprise Zone State Utility Tax Exemption	124,176.00	13 EZU005

II. Organization/Project Site Information

Chief Officer or authorized designee	Kris Karr
Title	VP, Finance
Address	960 North Point Parkway, Suite 150
	Alpharetta, GA 30005
	USA
Phone	773-365-6297
E-mail	kris.karr@coyote.com
Standard Industrial Classification Number (SIC#)	4731
North American Industry Classification System (NAICS)	493190

III. Did the recipient's use of the State Funding reduce employment at any other site in Illinois? No

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

IV. Job Creation and Retention Data

Program Type Enterprise Zone State Utility Tax Exemption

Agreement Number 13 EZU005

Assistance Amount 124,176.00

Report Header Definitions	
Wages	Average Annual Salary by Classifications
Full-Time	Permanent Full-Time
+/-	Gain or (Loss)

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Administrative	36000.00	2	2	0	0
Carrier Sales	50069.00	48	48	0	0
Customer Sales	46157.00	43	43	0	0
Executive	148357.00	7	7	0	0
Finance & Accounting	31667.00	3	3	0	0
Human Resources	50701.00	5	5	0	0
IT Infrastructure	66563.00	4	4	0	0
Marketing	43125.00	1	1	0	0
Outside Sales	95899.00	2	2	0	0
Software Development	71211.00	11	11	0	0
Supply Chain	40489.00	6	6	0	0
Training	40000.00	8	8	0	0
Compliance	35188.00	1	1	0	0
Intermodal	0.00	0	0	0	0
Pricing	0.00	0	0	0	0
Quality Control	0.00	0	0	0	0
Driver Services	0.00	0	0	0	0
Private Fleet	0.00	0	0	0	0
Recruiting	0.00	0	0	0	0
Business Dev/Sales Ops	0.00	0	0	0	0
Totals:		141	141	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

Number of Employees As of the Date of the Report (12/31/2015)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
Administrative	46200.00	5	5	3	0	0	0	0
Carrier Sales	46443.03	392	392	344	0	0	0	0
Customer Sales	46188.26	251	251	208	0	0	0	0
Executive	246923.08	13	13	6	0	0	0	0
Finance & Accounting	82000.00	2	2	-1	0	0	0	0
Human Resources	65000.00	7	7	2	0	0	0	0
IT Infrastructure	64784.37	33	33	29	0	0	0	0
Marketing	68500.00	8	8	7	0	0	0	0
Outside Sales	83750.00	4	4	2	0	0	0	0
Software Development	83921.00	43	43	32	0	0	0	0
Supply Chain	69011.00	30	30	24	0	0	0	0
Training	41207.69	65	65	57	0	0	0	0
Compliance	55750.00	2	2	1	0	0	0	0
Intermodal	57055.56	18	18	18	0	0	0	0
Pricing	60000.00	10	10	10	0	0	0	0
Quality Control	61500.00	2	2	2	0	0	0	0
Driver Services	33414.41	1	1	1	0	0	0	0
Private Fleet	61642.86	14	14	14	0	0	0	0
Recruiting	54777.78	9	9	9	0	0	0	0
Business Dev/Sales Ops	52986.32	117	117	117	0	0	0	0
Totals:		1026	1026	885	0	0	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Sales Representative	40000.00	30	30	0	0
Administrative	36000.00	4	4	0	0
Management	75000.00	4	4	0	0
Sales Representative	40000.00	30	30	0	0
Administrative	36000.00	4	4	0	0
Management	75000.00	4	4	0	0
All fields	40000.00	124	124	0	0
Totals:		200	200	0	0

Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Customer Sales	46157.00	43	43	0	0
Executive	148357.00	7	7	0	0
Software Development	71211.00	11	11	0	0
Supply Chain	40489.00	6	6	0	0
Training	40000.00	8	8	0	0
Finance & Accounting	31667.00	3	3	0	0
Human Resources	50701.00	5	5	0	0
IT Infrastructure	66563.00	4	4	0	0
Marketing	43125.00	1	1	0	0
Outside Sales	95899.00	2	2	0	0
Administrative	36000.00	2	2	0	0
Carrier Sales	50069.00	48	48	0	0
Compliance	35188.00	1	1	0	0
Totals:		141	141	0	0

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2015

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
NONE		0	\$0.00	\$0.00
Totals:		0		\$0.00

Job Creation Data Explanatory Notes

If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

Coyote Logistics, LLC has retained and created more permanent full-time employees than required by the Agreement.

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

Coyote Logistics, LLC

Chicago

I, Kris Karr, as the chief officer or authorized designee of the recipient, verify that the information in the progress report contains no knowing misrepresentation of material facts upon which eligibility for development assistance is based. I further certify that, to the best of my knowledge, the recipient is in compliance with the development assistance agreement(s) between, or on behalf of, the recipient and the Illinois Department of Commerce and Economic Opportunity and/or the Illinois Department of Transportation and/or the office of the Illinois State Treasurer

Signature on File

Signature

5/11/2016

Date

VP, Finance

Title