

Corporate Accountability for Tax Expenditures Act 93-552

Annual Project Progress Reports for 2015

All World Machinery Supply, Inc.

Roscoe

I. Development Assistance Agreements Awarded in 2014

	Assistance Amount	Agreement Number
EDGE Tax Credit	0.00	ZC ZCA864
Business Development Public Infrastructure Program	600,000.00	14 92401
IDOT Economic Development Program	430,295.00	14 DTA21403

II. Organization/Project Site Information

Chief Officer or authorized designee	David Koepp
Title	President
Address	6164 All World Way
	Roscoe, IL 61073
	USA
Phone	815-943-0120
E-mail	dkoepp@allworldmachinery.com
Standard Industrial Classification Number (SIC#)	5084
North American Industry Classification System (NAICS)	423830

III. Did the recipient's use of the State Funding reduce employment at any other site in Illinois? No

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IV. Job Creation and Retention Data

Program Type EDGE Tax Credit

Agreement Number ZC ZCA864

Assistance Amount 0.00

Report Header Definitions	
Wages	Average Annual Salary by Classifications
Full-Time	Permanent Full-Time
+/-	Gain or (Loss)

Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Accounting	48425.50	2	2	0	0
Customer Service/Sales	52593.75	16	16	0	0
Marketing	139000.00	1	1	0	0
Assemblers	40345.20	3	3	0	0
Service Technicians	60333.33	6	6	0	0
Repair Technicians	34812.26	3	3	0	0
Purchasing	50666.67	3	3	0	0
Sales Managers	96400.00	5	5	0	0
Shipping & Receiving	32496.53	3	3	0	0
Shop Supervisor/Shop Foreman	66000.00	2	2	0	0
Inventory Control	42500.00	2	2	0	0
President & CEO	350000.00	1	1	0	0
Human Resources	0.00	0	0	0	0
Receptionist	0.00	0	0	0	0
Information Technology	0.00	0	0	0	0
Totals:		47	47	0	0

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Number of Employees As of the Date of the Report (12/31/2015)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
Accounting	48198.00	4	3	1	1	1	0	0
Customer Service/Sales	59446.54	26	25	9	1	1	0	0
Marketing	75000.00	1	1	0	0	0	0	0
Assemblers	62666.67	3	3	0	0	0	0	0
Service Technicians	72433.14	7	7	1	0	0	0	0
Repair Technicians	58504.00	4	4	1	0	0	0	0
Purchasing	42500.00	4	3	0	1	1	0	0
Sales Managers	150000.00	1	1	-4	0	0	0	0
Shipping & Receiving	32240.00	4	4	1	0	0	0	0
Shop Supervisor/Shop Foreman	109000.00	2	2	0	0	0	0	0
Inventory Control	87000.00	1	1	-1	0	0	0	0
President & CEO	350000.00	1	1	0	0	0	0	0
Human Resources	43264.00	1	0	0	1	1	0	0
Receptionist	33438.00	2	0	0	2	2	0	0
Information Technology	88000.00	1	1	1	0	0	0	0
Totals:		62	56	9	6	6	0	0

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Customer Service/Sales	51000.00	4	4	0	0
Service Technicians	60000.00	4	4	0	0
Repair Technicians	35000.00	3	3	0	0
Assemblers	40500.00	3	3	0	0
Shipping & Receiving	33000.00	1	1	0	0
Totals:		15	15	0	0

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Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Accounting	48500.00	2	2	0	0
Customer Service/Sales	52500.00	16	16	0	0
General Manager	139000.00	1	1	0	0
Assemblers	40350.00	3	3	0	0
Service Technicians	60333.00	6	6	0	0
Repair Technicians	34850.00	3	3	0	0
Purchasing	50700.00	3	3	0	0
Sales Managers	96400.00	5	5	0	0
Shipping & Receiving	32500.00	3	3	0	0
Corporate Strategy Coordinator	77000.00	1	1	0	0
Shop Supervisor/Shop Foreman	66000.00	2	2	0	0
Inventory Control	42500.00	2	2	0	0
Totals:		47	47	0	0

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2015

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
Customer Service/Sales	12/31/2016	0	\$59,446.54	\$0.00
Service Technicians	12/31/2016	2	\$66,314.29	\$132,628.58
Repair Technicians	12/31/2016	2	\$46,275.33	\$92,550.66
Assemblers	12/31/2016	2	\$40,407.00	\$80,814.00
Shipping & Receiving	12/31/2016	1	\$32,240.00	\$32,240.00
Totals:		7		\$338,233.24

Job Creation Data Explanatory Notes

If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

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We have not matched as many as needed, so have not updated the employees to be hired.

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Number of Employees As of the Date of the Report (12/31/2015)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
Information Technology	88000.00	1	1	1	0	0	0	0
President & CEO	350000.00	1	1	0	0	0	0	0
Accounting	48198.00	4	3	1	1	-1	0	0
Customer Service/Sales	59446.54	26	25	9	1	1	0	0
Human Resources	43264.00	1	0	0	1	0	0	0
Receptionist	33438.00	2	0	0	2	1	0	0
Assemblers	62666.67	3	3	0	0	0	0	0
Service Technicians	72433.14	7	7	1	0	0	0	0
Repair Technicians	58504.00	4	4	1	0	0	0	0
Purchasing	42500.00	3	3	0	0	0	0	0
Sales Managers	150000.00	1	1	-4	0	0	0	0
Shipping & Receiving	32240.00	4	4	1	0	0	0	0
Shop Supervisor/Shop Foreman	109000.00	2	2	0	0	0	0	0
Inventory Control	87000.00	1	1	-1	0	0	0	0
Marketing	75000.00	1	1	1	0	0	0	0
Totals:		61	56	10	5	1	0	0

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Customer Service/Sales	51000.00	4	4	0	0
Service Technicians	60000.00	4	4	0	0
Repair Technicians	35000.00	3	3	0	0
Assemblers	40500.00	3	3	0	0
Shipping & Receiving	33000.00	1	1	0	0
Totals:		15	15	0	0

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Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
President & CEO	350000.00	1	1	0	0
Accounting	48500.00	4	2	2	0
Customer Service/Sales	52500.00	16	16	0	0
Human Resources	41600.00	1	0	1	0
General Manager	139000.00	1	1	0	0
Receptionist	24960.00	1	0	1	0
Assemblers	40350.00	3	3	0	0
Service Technicians	60333.00	6	6	0	0
Repair Technicians	34850.00	3	3	0	0
Purchasing	50700.00	3	3	0	0
Sales Managers	96400.00	5	5	0	0
Shipping & Receiving	32500.00	3	3	0	0
Corporate Strategy Coordinator	77000.00	1	1	0	0
Shop Supervisor/Shop Foreman	66000.00	2	2	0	0
Inventory Control	42500.00	2	2	0	0
Totals:		52	48	4	0

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2015

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
Customer Service/Sales	12/31/2016	3	\$52,973.00	\$158,919.00
Service Technicians	12/31/2016	2	\$60,333.00	\$120,666.00
Repair Technicians	12/31/2016	2	\$45,670.00	\$91,340.00
Assemblers	12/31/2016	2	\$40,407.00	\$80,814.00
Shipping & Receiving	12/31/2016	1	\$34,667.00	\$34,667.00
Totals:		10		\$486,406.00

Job Creation Data Explanatory Notes

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If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

We did not get to the needed threshold of 15 added jobs, so have not updated future jobs

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Program Type IDOT Economic Development Program

Agreement Number 14 DTA21403

Assistance Amount 430,295.00

Report Header Definitions	
Wages	Average Annual Salary by Classifications
Full-Time	Permanent Full-Time
+/-	Gain or (Loss)

Number of Employees At the Time of Application

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
President & CEO	350000.00	1	1	0	0
Accounting	48425.50	4	2	2	0
Customer Service/Sales	52593.75	16	16	0	0
Human Resources	41600.00	1	0	1	0
Receptionist	24960.00	1	0	1	0
Assemblers	40345.20	3	3	0	0
Service Technicians	60333.33	6	6	0	0
Repair Technicians	34812.26	3	3	0	0
Purchasing	50666.67	3	3	0	0
Sales Managers	96400.00	5	5	0	0
Shipping & Receiving	32496.53	3	3	0	0
Shop Supervisor/Shop Foreman	66000.00	2	2	0	0
Inventory Control	42500.00	2	2	0	0
Information Technology	0.00	0	0	0	0
Marketing	0.00	0	0	0	0
Totals:		50	46	4	0

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Number of Employees As of the Date of the Report (12/31/2015)

Job Classification	Avg Annual Salary	Positions	Full-Time	+/-	Part-Time	+/-	Temporary	+/-
President & CEO	350000.00	1	1	0	0	0	0	0
Accounting	48198.00	4	3	1	1	-1	0	0
Customer Service/Sales	59446.54	26	25	9	1	1	0	0
Human Resources	43264.00	1	0	0	1	0	0	0
Receptionist	33438.00	2	0	0	2	1	0	0
Assemblers	62666.67	3	3	0	0	0	0	0
Service Technicians	72433.14	7	7	1	0	0	0	0
Repair Technicians	58504.00	4	4	1	0	0	0	0
Purchasing	42500.00	4	3	0	1	1	0	0
Sales Managers	150000.00	1	1	-4	0	0	0	0
Shipping & Receiving	32240.00	4	4	1	0	0	0	0
Shop Supervisor/Shop Foreman	109000.00	2	2	0	0	0	0	0
Inventory Control	87000.00	1	1	-1	0	0	0	0
Information Technology	88000.00	1	1	1	0	0	0	0
Marketing	75000.00	1	1	1	0	0	0	0
Totals:		62	56	10	6	2	0	0

Number of Jobs Stated in the Agreement that would be Created at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
Customer Service/Sales	51000.00	9	9	0	0
Service Technicians	60000.00	4	4	0	0
Repair Technicians	35000.00	4	4	0	0
Assemblers	40500.00	4	4	0	0
Shipping & Receiving	33000.00	1	1	0	0
Accounting	48500.00	1	1	0	0
Totals:		23	23	0	0

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Number of Jobs Stated in the Agreement that would be Retained at the Site as a Result of Assistance

Job Classification	Avg Annual Salary	Positions	Full-Time	Part-Time	Temporary
President & CEO	350000.00	1	1	0	0
Accounting	48500.00	4	2	2	0
Customer Service/Sales	52500.00	16	16	0	0
Human Resources	41600.00	1	0	1	0
General Manager	139000.00	1	1	0	0
Receptionist	24960.00	1	0	1	0
Assemblers	40350.00	3	3	0	0
Service Technicians	60333.00	6	6	0	0
Repair Technicians	34850.00	3	3	0	0
Purchasing	50700.00	3	3	0	0
Sales Managers	96400.00	5	5	0	0
Shipping & Receiving	32500.00	3	3	0	0
Corporate Strategy Coordinator	77000.00	1	1	0	0
Shop Supervisor/Shop Foreman	66000.00	2	2	0	0
Inventory Control	42500.00	2	2	0	0
Totals:		52	48	4	0

Number of Full-Time Permanent Employees Anticipated To Be Hired at this Site on 12/31/2015

Job Classification	Anticipated Starting Dates	Number of Positions to be Hired in this Category	Average Annual Wage per New Employee	Total New Payroll to be Created
Customer Service/Sales	12/31/2019	8	\$52,973.00	\$423,784.00
Service Technicians	12/31/2016	3	\$60,333.00	\$180,999.00
Repair Technicians	12/31/2016	3	\$45,670.00	\$137,010.00
Assemblers	12/31/2016	3	\$40,407.00	\$121,221.00
Shipping & Receiving	12/31/2016	1	\$34,667.00	\$34,667.00
Totals:		18		\$897,681.00

Job Creation Data Explanatory Notes

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If the change (gain/loss) in the number of full-time permanent employees as of the date of the report plus the number of full-time permanent employees anticipated to be hired after date of the report does not equal the number of full-time permanent employees stated in the Agreement that would be created at the site as a result of the assistance, then please explain why not:

Did not meet 15 addition threshold, so did not update what employees are still to be hired.

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I, Kyle Koepp, as the chief officer or authorized designee of the recipient, verify that the information in the progress report contains no knowing misrepresentation of material facts upon which eligibility for development assistance is based. I further certify that, to the best of my knowledge, the recipient is in compliance with the development assistance agreement(s) between, or on behalf of, the recipient and the Illinois Department of Commerce and Economic Opportunity and/or the Illinois Department of Transportation and/or the office of the Illinois State Treasurer

Signature on File

Signature

6/30/2016

Date

Director of Finance & Administration

Title